



### Proposal Evaluation Trailers with Related Equipment, Accessories, and Services RFP #092922

Possible Points		1010776996 Saskatchewan, Ltd.	American Cargo Group	Certified Stainless Service, Inc.	Etnyre International	EZ STAK, LLC	Felling Trailers, Inc.	Globe Trailer Manufacturing, Inc.	Interstate Trailers, Inc.	J&J Truck Bodies & Trailers	JHB Group, Inc.	MAC Trailer Manufacturing, Inc.
Conformance to RFP Requirements	50	35	38	43	42	35	42	42	39	39	41	42
Pricing	400	275	334	345	340	326	319	324	324	310	325	333
Financial Viability and Marketplace Success	75	47	56	64	61	53	62	61	60	58	61	61
Ability to Sell and Deliver Service	100	67	75	83	82	64	81	82	80	69	70	83
Marketing Plan	50	32	39	44	42	30	40	43	36	39	41	40
Value Added Attributes	75	54	52	64	62	52	67	64	51	56	60	58
Warranty	50	38	39	41	41	40	42	43	40	40	40	41
Depth and Breadth of Offered Equipment, Products, or Services	200	162	164	164	153	145	163	158	153	148	156	155
<b>Total Points</b>	<b>1,000</b>	<b>710</b>	<b>797</b>	<b>848</b>	<b>823</b>	<b>745</b>	<b>816</b>	<b>817</b>	<b>783</b>	<b>759</b>	<b>794</b>	<b>813</b>
<b>Rank Order</b>		<b>18.5</b>	<b>9</b>	<b>1</b>	<b>4</b>	<b>17</b>	<b>7</b>	<b>6</b>	<b>12</b>	<b>15</b>	<b>11</b>	<b>8</b>

Possible Points		Monroe Towmaster, LLC	Nomad Global Communication Solutions, Inc.	Pitts Enterprises, Inc.	PondMedics, LLC	ProPac, Inc.	SmithCo Mfg, Inc.	Talbert Manufacturing, Inc.	TPD Trailers, Inc.	Trail King Industries, Inc.	TriVan Truck Body
Conformance to RFP Requirements	50	42	37	42	31	39	38	40	38	43	40
Pricing	400	339	270	341	253	309	273	334	313	341	323
Financial Viability and Marketplace Success	75	63	60	58	49	58	52	58	54	66	58
Ability to Sell and Deliver Service	100	82	67	74	64	72	69	73	60	84	67
Marketing Plan	50	42	39	42	32	41	38	40	34	43	40
Value Added Attributes	75	61	53	62	49	52	52	54	55	63	56
Warranty	50	43	40	42	38	39	40	40	39	41	40
Depth and Breadth of Offered Equipment, Products, or Services	200	162	136	158	133	161	148	156	153	163	149
<b>Total Points</b>	<b>1,000</b>	<b>834</b>	<b>702</b>	<b>819</b>	<b>649</b>	<b>771</b>	<b>710</b>	<b>795</b>	<b>746</b>	<b>844</b>	<b>773</b>
<b>Rank Order</b>		<b>3</b>	<b>20</b>	<b>5</b>	<b>21</b>	<b>14</b>	<b>18.5</b>	<b>10</b>	<b>16</b>	<b>2</b>	<b>13</b>

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